



# The M-TEC Monitor

August 2006

Volume 8

“Success in business requires training and discipline and hard work. But if you’re not frightened by these things, the opportunities are just as great today as they ever were.”

- David Rockefeller

## A Message from Marilyn Schlack, President, KVCC

I am pleased to be able to announce that [Jim DeHaven](#) has been promoted to the position of Vice President for Economic and Business Development. Kalamazoo Valley Community College (KVCC) continues our unwavering commitment to align our talents, programs and resources for maximum impact on the economic vitality of this community. To the readers of *The M-TEC Monitor* it will come as no surprise that I have tapped Jim’s shoulder to lead us in this area. While he will continue to provide leadership at the [M-TEC](#), he will also be taking a more active role in assuring all our programs are effectively meeting workforce and business needs. Please join me in congratulating Jim for the extraordinary results he has achieved at the M-TEC thus far and in offering your support and feedback as he expands his involvement at KVCC.

## Energy Summit Planned for October 2006

M-TEC, Southwest Michigan First, and Flowserve are working on a new initiative to help area manufacturers be more competitive. Manufacturers throughout Southwest Michigan will be invited to an Energy Summit October 20, 2006. As the third ranking member of the Energy Committee, Congressman Fred Upton will open the Summit. Leading experts will cover topics including process industries, facility improvements, new technologies, and management/implementation issues. The Secretary of Energy is being invited to give a keynote address. Free management and lighting assessments will be made available. Sponsors of the event will help defray the cost of the conference. Southwest Michigan First, Battle Creek Unlimited, The Right Place, and Cornerstone Alliance will help identify manufacturers in the region that can benefit from this initiative. Summit details will be included in the invitations. This event is by invitation only. If space allows, the Summit may become open to the general public as well.

For more information, contact Jim DeHaven ([jdehaven@kvcc.edu](mailto:jdehaven@kvcc.edu)), Vice President for Economic and Business Development, [M-TEC at KVCC](#), (269) 353-1253.

## CMA – Another Successful Distance Learning Experience!!

There are multiple venues to deliver training. The best known is the typical classroom setting where the instructors have live interaction with their students. Another learning opportunity is distance learning where participants experience the same interaction but their instructor is miles away, as is the case with the recent partnership between M-TEC and Indiana University in South Bend to deliver the **Certified Management Accounting (CMA) Learning Series**. With the soaring gas prices, interactive distance learning is becoming more and more popular so attendees can avoid driving great distances to accomplish their employment/individual goals.

Recently, an employee of a local company who completed one CMA module by traveling to a distant Michigan university was unsure if this venue would be a good experience, so they requested an opportunity to “observe” the current class, **“Management Accounting and Reporting”**, to see if it would meet their requirements for the remaining modules. They were favorably impressed. If you are unsure if this will compliment your learning style, call the M-TEC and schedule a time to visit a class in session. The next module, **“Strategic Management”**, begins on September 20<sup>th</sup> and runs through November 8, 2006. For more details, visit the M-TEC website at [www.mteckvcc.com](http://www.mteckvcc.com) or contact Trish Schroeder (269) 353-1253 or [pschroeder@kvcc.edu](mailto:pschroeder@kvcc.edu).

"The cure for boredom is curiosity; there is no cure for curiosity."

- Dorothy Parker

## Employee Enhancement Program (EEP) Grant

As a reminder, the application deadline is August 11, 2006 (this Friday!!) Eligible businesses interested in applying for Training Grant dollars to enhance their existing employees' skills are urged to take action now. The training dollars are being made available through Michigan WORKS! Kalamazoo/St. Joseph County. The maximum award will be \$15,000 with a per employee maximum of \$3,500. Awards will be made in late summer/early fall.

You are encouraged to review the full description of the program by following this link <http://www.mteckvcc.com/traininggrants/homepage.htm> and to print the application materials. Qualified businesses receive an additional priority when the training services are provided by M-TEC.

It's not too late to apply. Applications are accepted until Friday, August 11<sup>th</sup>. For more information, contact Trish Schroeder ([pschroeder@kvcc.edu](mailto:pschroeder@kvcc.edu)), (269) 353-1253, or Ben Damerow, MI Works Kalamazoo/St. Joseph, at (269) 385-0474.

## Chief Magistrate Gorchow to speak at M-TEC

Mark your calendars for October 25, 2006, when M-TEC and KHRMA will co-sponsor a visit from Chief Magistrate Murray Gorchow, Chairperson of the **Michigan Workers' Compensation Board of Magistrates**. Magistrate Gorchow's visit is a result of the April 7, 2006, Manufacturers' Breakfast Forum where Kathie Vaught, Workers' Compensation Specialist, Business Support Services, gave a lively and informative presentation on Workers' Compensation insurance from an employer's point of view. At that time, Kathie suggested that we invite a Magistrate for more discussion regarding:

- Hearing Docket and Trial Procedures (Mediations, Obstacles, Burden of Proof)
- Current Issues in Workers Compensation (Rakestraw & Sington/Stokes Cases)
- How is Michigan Doing? (Caseloads, Costs & Benefits)

Kathie Vaught will be back once again on October 25<sup>th</sup> to update her presentation, which will precede Magistrate Gorchow's presentation. Please remember to bring your policy to the meeting. Kathie will be available after the program to review your policy and suggest strategies to improve your company's position. For more information, visit [www.mteckvcc.com](http://www.mteckvcc.com) or call (269) 353-1253.

## Kalexsyn Inc. and Michigan High Throughput Screening Center Form Joint Service Alliance

[Kalexsyn Inc.](#), a privately held company, and KVCC's [Michigan High Throughput Screening Center \(MHTSC\)](#) announced today that they have established a joint service alliance. The companies will bring together each other's capabilities and services to offer a broad range of services to pharmaceutical and biotechnology customers.

In making the announcement, CEO David Zimmermann stated, "Kalexsyn has agreed to become the preferred provider of medicinal chemistry services to the MHTSC. This alliance will add value for customers of the MHTSC through Kalexsyn's capability of carrying out early SAR development of screening hits identified by MHTSC using the MHTSC libraries. Kalexsyn expects this alliance to facilitate expansion of its customer base for medicinal chemistry services." MHTSC Senior Director, Dr. Rob Kilkuskie, added, "Our alliance with Kalexsyn brings an expanded capability and specialty to our drug screening business. After our screening process provides hits, our clients often need expert chemistry assistance to proceed with their studies. The senior scientists at Kalexsyn are uniquely qualified to bring professional solutions to those chemistry needs. MHTSC's assay development and screening services coupled with Kalexsyn's medicinal chemistry skill, creates a very experienced drug discovery team."

“The human brain starts working the moment you are born and never stops working until you stand up to speak in public.”

- George Jessel

## Michigan High Throughput Screening Center Wins Award

KVCC's [Michigan High Throughput Screening Center](#) (MHTSC) was awarded the **Innovation Michigan Award** by Business Review on July 20, 2006, at the DeVos Center in Grand Rapids, MI. Over 125 companies in Michigan were originally nominated for the excellence in innovation-based competition, and eight were ultimately granted the prestigious finalist honor. The MHTSC's diverse compound library and mission to provide affordable screening services to life science companies in Michigan formed the basis for the award. As a finalist, the Center was presented with a sculpture by goldsmith and jeweler, Gerald Meyers of Plata y Oro, in Kalamazoo. The innovative work of KVCC continues to be recognized throughout the region. Congratulations to all involved.

## Customer Spotlight

It is an exciting time for [Wright Coating Company](#), according to President, Chuck Grimes. “Growth and expansion is energizing the entire company. We have acquired land and expect to build a second plant in the Spring of 2007. Our markets are diversifying in very satisfying and profitable directions. Production personnel have implemented Lean methods and are reaping the benefits. In Human Resources, the push is to fill every position with the ‘Wright’ person. It’s very busy around here!”

“**Wright Coating** is also implementing company-wide quality software to support our ISO 9001:2000 Quality System. This will require training of people at all levels. [M-TEC](#) has been a valuable resource in finding training monies as well as brainstorming on creating training to achieve various objectives.”

**Wright Coating Company**, located in Kalamazoo, MI, is a start-of-the art coating company and is one of the leaders in the coating industry which provides its customers with excellent quality and service. Known throughout the industry for its problem solving capabilities and specialty coating, **Wright Coating** is also an expert at functional, non-decorative coatings.

## Quarterly Manufacturers’ Breakfast Forum - Update

The July 14<sup>th</sup> Manufacturers’ Breakfast Forum centered around the topic “**Consumer Driven Health Plans: HRAs and HSAs**”. Matt Kavanaugh, National City Insurance Group Inc., arranged for Hank Kruse to deliver an extremely informative presentation. If you were unable to attend the July 14<sup>th</sup> Forum, the PowerPoint presentation used for the program can be found in the News section of the M-TEC website at <http://www.mteckvcc.com/news/homepage.htm>. The upcoming Energy Summit for October 20<sup>th</sup> will be the next Manufacturers’ Breakfast Forum.

## Notre Dame Supervisory Development Program Returns to Kalamazoo

Faculty from the University of Notre Dame Mendoza School of Business will return to the M-TEC for a second year to deliver their popular **Supervisory Development Program**. Supervisors, managers and team leaders looking for practical skills for dealing with day-to-day management challenges will benefit from this fast paced, two-day event. Participants come from widely varying disciplines and industries; both private and public sectors. Register directly with the University of Notre Dame (<http://executive.nd.edu>) or follow the links from the [M-TEC website](#). Don’t delay. This program tends to fill quickly.

## New Tenant – NanoMed Pharmaceuticals

[NanoMed Pharmaceuticals](#) is an advanced drug delivery systems company developing nanoparticle-based therapeutic and diagnostic products to treat or detect disease. The company, led by President and Chief Executive Officer, Stephen Benoit, has located its headquarters in Kalamazoo Valley

"There are precious few Einsteins among us. Most brilliance arises from ordinary people working together in extraordinary ways."

-Roger Von Oech

Community College's Michigan Technical Education Center (M-TEC). NanoMed Pharmaceuticals was the first company to receive funding from the new SWMF Life Science Venture Fund.

NanoMed's initial focus is cancer therapeutics and diagnostics. Cancer's resistance to current chemotherapeutic drugs remains one of the primary causes of suboptimal outcomes in cancer therapy. Based on its *in vitro* and *in vivo* results to date which suggest an ability to overcome drug resistance, NanoMed is focusing on developing new and improved formulations for two approved chemotherapeutic drugs to overcome resistance in treating adult acute myelogenous leukemia (AML) and metastatic breast cancer.

For more information about NanoMed, contact Stephen Benoit at (259) 372-6256 or [benoit@nanomedpharm.com](mailto:benoit@nanomedpharm.com). You can also visit their website at [www.nanomedpharm.com](http://www.nanomedpharm.com).

## This Issue's Featured Training Highlights

Employers have long recognized the development of workplace skills as essential for creating and maintaining a competitive advantage. Jobs become increasingly more complex, making training and retraining even more important. Following are some of the offerings currently provided at M-TEC.

[Fundamentals of Front Line Leadership Program](#)  
[Notre Dame Certificate in Executive Management – Spring 2007](#)  
[Certified Managerial Accounting \(CMA\) – “Strategic Management”](#)  
[Introduction to Industrial Blue Prints](#)  
[SHRM Certification Exam Prep Course](#)  
[Gage R&R \(Repeatability & Reproducibility\)](#)  
[Certified Quality Engineer \(CQE\) Exam Prep Course](#)  
[Residential Builders License Exam Prep Course](#)  
[Estimating Measurement Uncertainty](#)

[Follow this link](#) to Search the entire list of M-TEC training events. For complete program descriptions or to register on-line, please visit <http://www.mteckvcc.com>. We maintain a one-page [Course Offering](#) list which is easily downloaded.

We hope you have found the information contained in this newsletter to be useful. Share your comments...we'd like to hear from you. If you wish to unsubscribe, please send an e-mail to [mtec@kvcc.edu](mailto:mtec@kvcc.edu) with the word UNSUBSCRIBE in the subject line and your email address in the body.

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For Your Next Conference, Seminar, Training or Business Meeting



**M-TEC<sup>SM</sup>**  
**Michigan Technical Education Center<sup>SM</sup>**  
At The Groves • Kalamazoo Valley Community College

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# M-TEC Offerings



*Giving Business a  
Competitive Edge*

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Visit: [www.mteckvcc.com](http://www.mteckvcc.com)  
for information on:

- course offerings
- events
- on-line registration
- facility rental & directions



### August 2006

	<u>Date</u>	<u>Price</u>
Word 2003	Aug 1	\$195
Project 2003	Aug 2	\$195
Crystal Reports XI	Aug 8-9	\$400
Access 2003	Aug 9	\$195
Power Up Your Team with Win-Win Communication	Aug 17	\$225
Excel 2003	Aug 18	\$195

### September 2006

Word 2003	Sept 5	\$195
RFID-PTAC Workshop at Macomb Community College	Sept 7	\$59
Project 2003	Sept 7	\$195
RFID-PTAC Workshop at Grand Rapids Community College	Sept 12	\$59
2395 Designing, Deploy., and Maintaining a Net Solution	Sept 12-14	\$1200
SHRM Certification Exam Prep	Sept 18-Nov 27	\$935
Excel 2003	Sept 18	\$195
Certified Quality Engineer (CQE) Exam Prep	Sept 19-Nov 14	\$500
Certified Management Accounting (CMA) Series #3: Strategic Management	Sept 20-Nov 8	\$650/695
Access 2003	Sept 27	\$195

### October 2006

Estimating Measurement Uncertainty	Oct 2-11	\$400
Supervisory Development (offered in partnership with Notre Dame Univ.)	Oct 3-4	\$995
Fundamentals of Frontline Leadership	Oct 3-Nov 14	\$650
Project 2003	Oct 4	\$195
Introduction to Industrial Blue Prints	Oct 4-18	\$200
Excel 2003	Oct 9	\$195
Gage R&R (Repeatability & Reproducibility)	Oct 16	\$150
Residential Builder's License Exam Prep Course	Oct 17-26	\$175
Crystal Reports 9.0	Oct 17-18	\$400
<b>Special Workers' Comp Event: Chief Magistrate Gorchow &amp; Kathie Vaught</b>	<b>Oct 25</b>	<b>\$10</b>
Word 2003	Oct 31	\$195

Travel costs too high? Ask us how Video Teleconferencing can help.