

"It's what you learn after you know it all that counts."

- A.C. Carlson

## A Prosperous New Year Wish

"2006 was a great year!" says [Jim DeHaven](#), Vice President for Economic and Business Development. "Our training opportunities exceeded all expectations. Looking back, many of them came about because of good customer input. Let's use that formula again in 2007. You tell us what you need and we will figure out a cost effective way to deliver it. Together, we can make a difference."

## Career Academy Project

The need for short-term training programs which develop the technical skills employers demand has lead to the launch of a Career Academy project. The Career Academy model provides a non-credit alternative for students interested in a fast track to employment. M-TEC plans 4 career academies over the next three years. Charlie Fuller is the champion of this project in his new position as Director of Advanced Technology Career Academies. In his previous role as the Lab Manager for the Automotive Technology Program, he was instrumental in creating the first academy scheduled to begin in September 2007: the Automotive Technology Academy.

The **Automotive Technology Academy** is a 10-month accelerated training program in automotive technology. The program is instructor-led, blended with hands-on applications of theory through labs wherever possible and applicable.

Students will develop the fundamental skills needed to succeed in the workplace along with valuable hands-on experience. As students progress through the curriculum, they learn about the major automobile components and systems including brakes, suspension, emissions, transmission, electrical systems, heating and air conditioning, powertrains and engine management systems. Students develop skills in automotive diagnostics, tune-ups and repairs. Students will also develop an understanding of automotive service business principles as they apply to the service technician.

The program fees provide each student with:

- Over 1200 hours of professional instruction
- Complete set of Professional grade tools
- Books
- Academy uniforms

The Program is valued at \$12,000. Discounts for the first year reduce the price to: \$7,000

Attention is already being given to the identification of other Advanced Technology careers that fit the criteria for an academy style training program. The first step is to assess the needs of employers in order to assure all academies will train students for in-demand jobs. To that end, you are encouraged to contact Cindy Buckley, Director, Training and Development ([cbuckley@kvcc.edu](mailto:cbuckley@kvcc.edu)) at (269) 353-1253 to discuss your industry needs for entry level training programs.

## Metals 101 ... Who Knew?

**Industry professionals knew** this program would benefit a large number of area employers and that it could be delivered very economically. Jim Weber, of Weber Specialties, hit the nail on the head again when he approached M-TEC about pulling this program together. The moral of the story is: please don't hesitate to bring your training needs to our attention. In life it's often the case that what one person is thinking you'll find others pondering as well. [Metals 101](#) is a non-proprietary topic that several companies need. That's all it took to make a local offering feasible. Please remember to talk to us about your ideas.

"Minds are like parachutes - they only function when open."

-Thomas Dewar

M-TEC hosted the first [Metals 101](#) training session on December 6. Over 30 participants learned about the basics of steel, stainless steel and aluminum from professionals at Mill Steel, North American Stainless, Schupan Aluminum, and Alcoa. Great participation and questions helped the first program become a big success. We look forward to offering another Metals 101 session on February 6, 2007. Early registration is encouraged.

## KVCC to host Governor Granholm Inaugural Event

Governor Jennifer M. Granholm and Lt. Governor John D. Cherry announced a statewide schedule of inaugural events designed to include thousands of Michigan citizens in the celebration. The theme of the 2007 inaugural is "Celebrating the Next Michigan". A total of thirteen events will begin December 31, 2006 and conclude on January 21, 2007. Kalamazoo Valley Community College is scheduled to host the Western Michigan Open House event on Tuesday, January 2<sup>nd</sup>. The public is invited and RSVPs are required. Complete information is available in the [News](#) section at [www.mteckvcc.com](http://www.mteckvcc.com).

## Energy Summit 2006 – A Huge Success!!

Did You Miss It? The [Energy Summit 06](#) was held on October 20 and was attended by nearly 200 individuals who learned about Federal and State energy savings programs, new energy saving technologies, and management cost considerations in making energy infrastructure investments. Many attending companies also took advantage of the free energy management assessments to learn how their businesses compared in energy efficiency against 1,500 global benchmark companies. Keynote Speaker, Katherine Fredricksen – Principal Deputy Assistant Secretary – US Department of Energy, shared some thoughts with the audience over lunch.

If you were unable to attend, but would like more information about ways to save big dollars through energy efficiency, contact Lauren Beresford at [lberesford@kvcc.edu](mailto:lberesford@kvcc.edu) or (269)353-1253.

We invite you to visit [www.mteckvcc.com/programs/energy\\_summit\\_2006.htm](http://www.mteckvcc.com/programs/energy_summit_2006.htm) to view some of the presentations offered at the Summit. Plans are being developed to make this an annual event based upon the success of the October 06 Summit.

## Earn a Certificate in Executive Management from the University of Notre Dame, at the M-TEC

The University of Notre Dame, Mendoza College of Business is accepting registrations for the 2007 [Certificate in Executive Management Program](#). This represents the fourth year of partnership with M-TEC and promises to be an exciting opportunity for learning, career enhancement and networking. The 20-week evening program which begins March 5 is broken down into two semesters (Spring and Fall). The course is taught by Notre Dame faculty who combine theory with real-world experience and examples. Participants can apply what they learn in the evening to work the next morning. **All sessions are taped to enable participants to review or catch up on missed sessions.** Participants in the Kalamazoo location will gather at M-TEC's state-of-the-art facility and fully participate with the program taking place in South Bend by way of interactive video teleconferencing equipment. Kalamazoo students are also encouraged to participate in at least one South Bend session and vice versa.

A 10% discount is available for participants representing alumni firms or additional participants from the same organization. Visit the Notre Dame website at <http://executive.nd.edu/certificate> or call (517) 631-5285 for details. You can also contact M-TEC's [Patricia Wallace](#) at (269) 353-1253 for program details and a flyer.

"A pessimist is one who makes difficulties of his opportunities and an optimist is one who makes opportunities of his difficulties."

- Harry Truman

## Customer Spotlight

**Pro Services, Inc.**, formerly Professional Piping Services, was founded in 1987 by Michael VandeMaele to offer complete plumbing and piping needs to industrial and light commercial customers. Almost 20 years later, Pro Services Inc., a Talent Based Organization<sup>SM</sup>, now offers a complete array of mechanical services by providing Plumbing and Piping, Millwrighting, Fire Protection Services, Heating and Cooling, and Structural and Miscellaneous steel design, fabrication and erection to a very diverse and varied clientele.

**Pro Services** has managed to grow its business and clientele by investing in the people that make up our organization. The continuing education of our staff is an integral part of our business philosophy and we have partnered with M-TEC for many of our training needs. We value our partnership with M-TEC and the expertise of their staff in designing training and education that furthers enhances the abilities of our staff.

Please contact us at (269) 327-2322 if you have any questions, or visit our website [www.proservicesinc.biz](http://www.proservicesinc.biz) for more information.

## Spanish for Construction Supervisors

While working with a focus group of area construction companies, a need was expressed for programs to improve communication between employers and Spanish-speaking employees. M-TEC has responded to that need and is pleased to offer a program to help construction supervisors and project managers communicate with Spanish-speaking employees beginning [February 1, 2007](#). This 16-hour program will cut through language barriers and enable adults to communicate, simply but effectively, with Spanish-speaking co-workers, customers or citizens.

The rapid growth of the Hispanic population and workforce has created critical communication challenges for business, government and education. These language barriers often result in serious accidents, quality mistakes, and poor service where it matters most – in the workplace.

Additional "job-specific" programs for manufacturing will also be offered in the future. Do you have a need for this valuable training? Give us a call and we'll work with you to help overcome the communication challenges of today's workplace.

For more information contact Lesa Ward at (269) 353-1253, or visit our website at [www.mteckvcc.com](http://www.mteckvcc.com) to register.

## Manufacturers – Save the Date

Your next networking breakfast will be held on February 9<sup>th</sup> from 7:30 AM until 9:00 AM.

## Michigan High Throughput Screening Center Busy and Growing

[The Michigan High Throughput Screening Center \(MHTSC\)](#) is completing the last quarter of 2006 working on a number of projects for large pharma, biotech and not-for-profit research customers. The outstanding diversity of the compound collection continues to be recognized by the market. Dr. Robert Kilkuskie, Senior Director, continues to serve as grant reviewer for the National Institutes of Health. Success in 2006 exceeded expectations and the MHTSC looks forward to helping more institutions reach their research goals in 2007. We wish you every success in the coming New Year.

## M-TEC Offers Ways to Save in 2007

"The successful man will profit from his mistakes and try again in a different way."

- Dale Carnegie

The entire M-TEC staff wishes to thank all of our customers for choosing the M-TEC facility for your meetings and trainings. Remember that any current customer that refers a new facility rental customer to the M-TEC will receive a 20% discount on their next room rental, and those customers renting any combination of 5 rooms or days will automatically receive a 15% discount when those reservations are made in a single booking.

We appreciate your feedback on ways that we can serve you better. Those suggestions may be made to Judy Rose, Facility & Events Manager at (269) 353-1253 or [jrose@kvcc.edu](mailto:jrose@kvcc.edu).

Our best wishes for the very happiest of holidays to our customers and we look forward to seeing you again in 2007.

## This Issue's Featured Training Highlights

Employers have long recognized the development of workplace skills as essential for creating and maintaining a competitive advantage. Jobs become increasingly more complex, making training and retraining even more important. Following are some of the offerings currently provided at M-TEC.

[Fundamentals of Front Line Leadership Program](#)  
[Certified Managerial Accounting \(CMA\) – "Business Analysis"](#)  
[Gage R&R \(Repeatability & Reproducibility\)](#)  
[Residential Builders License Exam Prep Course](#)  
[Estimating Measurement Uncertainty](#)  
[Introduction to Industrial Fluid Power](#)  
[Basic GD&T](#)

[Follow this link](#) to search the entire list of M-TEC training events. For complete program descriptions or to register on-line, please visit <http://www.mteckvcc.com>. We maintain a one-page [Course Offering](#) list which is easily downloaded.

We hope you have found the information contained in this newsletter to be useful. Share your comments...we'd like to hear from you. If you wish to unsubscribe, please send an e-mail to [mtec@kvcc.edu](mailto:mtec@kvcc.edu) with the word UNSUBSCRIBE in the subject line and your email address in the body.

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For Your Next Conference, Seminar, Training or Business Meeting



**M-TEC**  
Michigan Technical  
Education Center<sup>SM</sup>  
At The Groves • Kalamazoo Valley Community College



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# M-TEC Offerings



*Giving Business a  
Competitive Edge*

## **M-TEC**

at KVCC in The Groves

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Visit: [www.mteckvcc.com](http://www.mteckvcc.com)  
for information on:

- course offerings
- events
- on-line registration
- facility rental & directions



### January 2007

	<u>Date</u>	<u>Price</u>
Fundamentals of Front Line Leadership	Jan 10-Feb 28	\$650/550
Certified Mgmt Accounting Series (CMA) Course 1: "Business Analysis"	Jan 10-Feb 28	\$695/650
Gage R&R	Jan 17	\$150
Managing Projects	Jan 23-30	\$225
Estimating Measurement Uncertainty	Jan 29-Feb 7	\$400

### February 2007

Spanish for Construction Supervisors	Feb 1-22	\$275
Metals 101 Overview	Feb 6	\$95
Introduction to Industrial Fluid Power	Feb 28-Mar 28	\$300
SHRM Certification Exam Prep Course	Feb 2007	\$935/895

### March 2007

Notre Dame Certificate in Executive Management	Mar 5-Nov 12	\$5295
Basic GD&T (Geometric Dimensioning and Tolerancing)	Mar 7-Apr 4	\$525
Fundamentals of Front Line Leadership	Mar 7-Apr 25	\$650/550
Residential Builders License Exam Prep Course	Mar 13-22	\$175

### April 2007

Certified Quality Engineer (CQE) Exam Prep Course	April 7-21	\$575
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Travel costs too high? Ask us how Video Teleconferencing can help.